



CHEBEAGUE TRANSPORTATION COMPANY

What's New at CTC?

January 2013

CTC Staff in the Spotlight

Phil Black



Phil joined CTC as a bus driver in April 2012. He grew up in Westbrook and still lives there with his wife of 50 years, Carole. They have three sons, two live in Maine and one in Hawaii. Phil and Carole have traveled to Hawaii four times to visit. They have four grandchildren and one great granddaughter!

Phil worked as a mechanic for a number of years. In 1989 he began driving logging trucks for Saunders Bros. mostly in NH and VT. He retired from Saunders in 2001 and then became a driver for BradCo, a roofing company in Portland.

Phil enjoys motorcycling and snowmobiling.

After leaving BradCo, Phil took a few years off, and then met Bud Quinn, our driver supervisor, who convinced him CTC was a great place to work. Phil agrees, he likes driving the bus and meeting the people from the Island.

Thanks, Phil!

A Record Year in 2012!

Annual Parking Passes

Annual parking passes have been issued for applications received to date. Unfortunately, we were unable to issue passes for the Cousins Island lot to all who applied. Please remember to affix your 2013 permit to your vehicle right away.

New Policy

At its October meeting the CTC Board approved a policy regarding vehicles that violate the handicapped and commuter parking policy. Violation tickets will be issued for these situations, as well as when a "daily" parking vehicle has an expired parking ticket or no parking ticket.

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The final numbers aren't in yet, but 2012 will be a record year for CTC. For the first time, the company exceeded \$1,000,000 in revenue! This accomplishment was due to increased business in many areas; ferry ridership, barging business, and charters/cruise revenue. The Piper was busy nearly every weekend this summer. With 9 cruises and 8 charters, the Piper was used 28 days during the season!

Some other highlights...

Our online ticket program (where people can purchase ferry and parking passes) processed nearly 1,400 transactions this year.

Our website, launched in July 2011, had over 41,000 visits in 2012. The website has proven to be an effective tool for communicating with our customers through regular updates on the "News and Info" page. Nearly 100 people have signed up to receive this newsletter by email. We have 170 email and text addresses enrolled for our cancellation notices. (New email and text addresses received in annual parking permit applications will be added to the list shortly). Additionally, many people have used the site to inquire about barging

schedules and charter services.

Our biggest project of the year was improving the Cousins Island parking lot surface in May. Over a several day period Scott Dugas Trucking and Excavating graded and upgraded the lot. The project took a lot of coordination with our customers, and we appreciate the cooperation received in moving vehicles to Route One to clear space for the work.

Other accomplishments in 2012 included; adding a third bus, installing several upgrades on the Islander to improve safety (including additional lighting), changing our policy to allow personal watercraft to be launched from the Cousins Island barge ramp, and receiving authorization from the CTC stockholders to convert the company to a 501 (c) (3) non-profit corporation. The conversion will not be completed until we receive approval from the IRS – which may take several months..

Thanks to our customers for their business, cooperation, and suggestions.

A special thanks to our employees who made it all happen!